

# AIC Key Facts & Issues



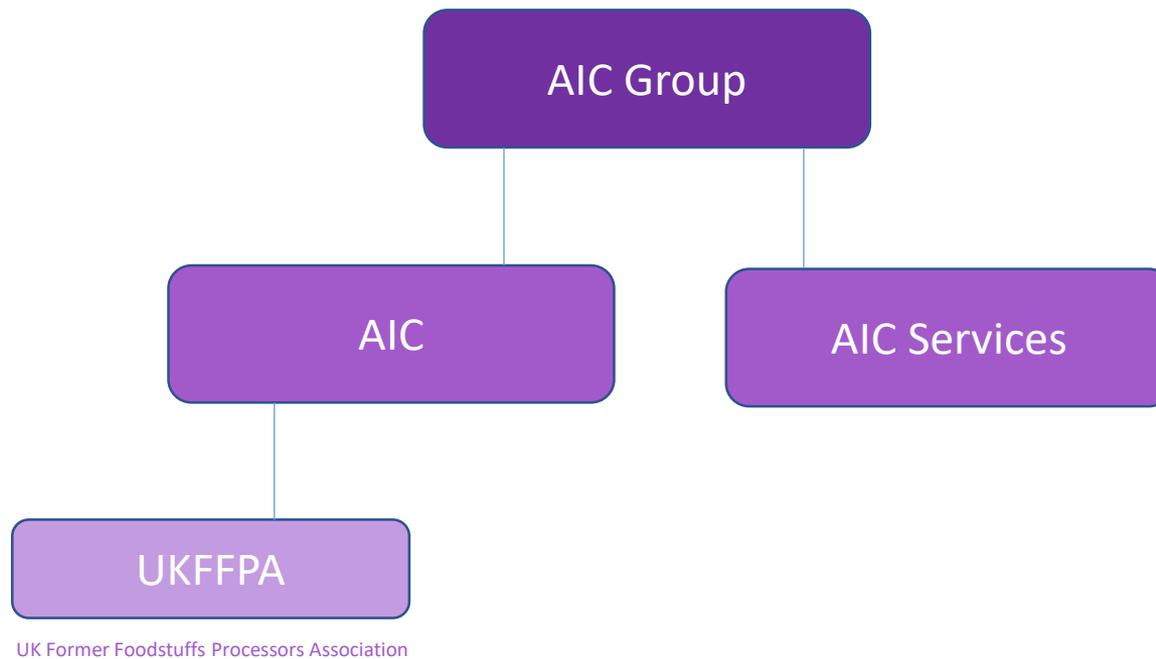
**Robert Sheasby**  
Chief Executive, AIC  
robert.sheasby@agindustries.org.uk



**John Kelley**  
Chief Operating Officer, AIC  
Managing Director, AIC Services  
john.kelley@agindustries.org.uk

*“Working in support of a  
modern commercial,  
sustainable agriculture”*

# The AIC Group



# AIC Principle Activities

**Lobbying and representation**

**Shaping policy at the highest level**

**Delivering information to members**

**Providing Trade Assurance schemes**

**Offering Training and technical support**

# AIC: Key Facts - 1

**210 Full & Associate  
member companies**

**Over 95% market  
coverage**

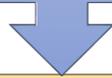
**Agri-supply input  
value approx.  
£8 billion**

**Part of the £120  
billion food & drink  
supply chain**

**Approx. 300  
influential  
stakeholders**

# AIC: Key Facts - 2

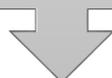
**Over 43,000 direct and indirect employees**



**Over 600 MP's on political database**



**Over 4500 trade assurance participants**

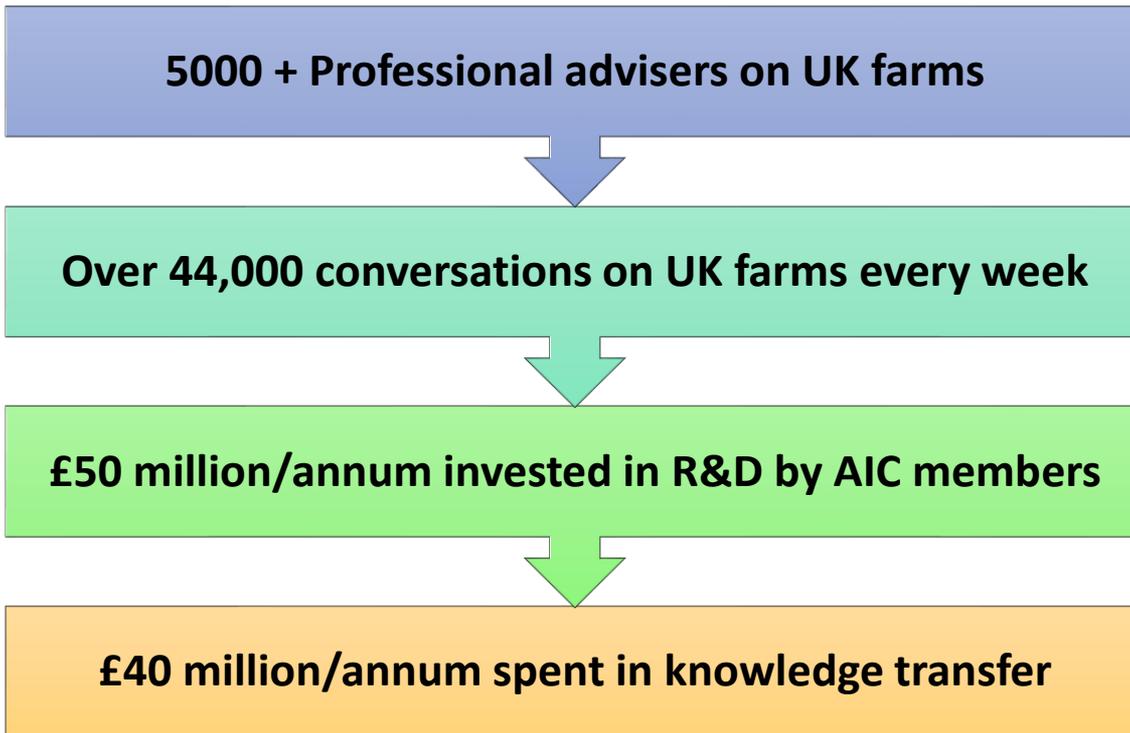


**Over 1100 registered feed advisers**

# The AIC Sectors



# AIC – The value of advice



# Policy Team & Key Issues

## Key Issues

### 1. BREXIT – Working for successful outcomes

- Advising and steering Government decision making
- Increasing Ministerial influence through Agri-brexite coalition
- Reaching a trade deal that promotes sustainable UK agriculture



**Paul Rooke**  
Head of External Affairs  
paul.rooke@agindustries.org.uk



**Jane Salter**  
Head of Policy - Environment  
(and Fertilisers)  
jane.salter@agindustries.org.uk

### 2. New Bills for Agriculture and the Environment

- Leading on “what works” for productivity improvements
- Fitting the role of accredited farm advice into the design of new Environmental Land Management Schemes and equivalent
- Ensuring the balance is struck between production and the environment



**Dave Freeman**  
Policy Manager  
dave.freeman@agindustries.org.uk

### 3. Advising Government on its Clear Air Strategy and Farm Emissions Plan for greenhouse gas reduction

- Ensuring new policy interventions are based on science and are feasible
- Enabling the industry to adapt and plan for the longer term
- Promoting the role of the farm advisory networks and voluntary initiatives to support changes in farm practices

# Arable Marketing Team & Key Issues

## Key Issues

1. Avoiding excessive costs on contamination monitoring
  - Working with the UK and EU competent authorities
  - Ensuring contaminate limits are safe and proportionate
  - Providing historical data from member companies
2. Developing professional standards in on farm grain trading
  - Recognising the professional standards within the industry
  - Providing i – learning platforms to develop core competencies
  - Continuous professional development
3. Developing new data transfer approaches
  - New electronic platforms are now available
  - Allow easier flow of data between the grain chain partners
  - Addressing future data requirements from customers



**Paul Rooke**  
Head of Sector  
paul.rooke@agindustries.org.uk



**Catherine Barrett**  
Sector Manager  
catherine.barrett@agindustries.org.uk

# Crop Protection : Key Issues

## Key Issues

1. Lobbying for legislation based on sound science, not emotion
  - Working with the UK and EU competent authorities and organisations to ensure impacts of decisions on plant protection products are fully evaluated
  - Identifying PPP uses which if lost would negatively impact UK productivity
2. Developing stewardship to ensure when used, plant protection products (PPPS) are used responsibly
  - Understanding and addressing the opportunities and barriers to uptake of Integrated Pest Management (IPM)
  - Working with cross industry groups to promote IPM and develop PPP stewardship e.g. The Voluntary Initiative
  - Dissemination of best practice to farmers and growers
3. Explaining the role of PPPs in producing healthy food
  - Demonstrating safe use of storage, transport and use of PPPs
  - Explaining the use of PPPs in production of healthy crops and wholesome food



**Hazel Doonan**  
Head of Sector  
hazel.doonan@agindustries.org.uk

# Animal Feed Team & Key issues

## Key Issues

### 1. Sustainability of feed production

- Responsible sourcing, soya, palm oil
- FAR; promoting efficient livestock production alongside reducing emissions on farm
- Use of Best Available Techniques – BAT, feed mills

### 2. Ensuring feed and food safety

- Working with UK and overseas feed safety assurance schemes
- Working with FSA/FSS to shape UK feed safety policy
- Active involvement in developing a viable former food products sector

### 3. Lobbying for science based approach on major issues

- Pragmatic pesticide MRL's in feed materials
- GM legislation and feed additives produced by fermentation
- Amending feed legislation to allow innovative products to help livestock industry reduce reliance on anti-biotics



**James McCulloch**  
Head of Sector  
james.mcculloch@agindustries.org.uk



**Inge Verwoerd**  
Technical Manager  
inge.verwoerd@agindustries.org.uk

# Fertiliser Team & Key Issues

## Key Issues

### 1. Valuing domestic nitrogen production

- Ensuring “home” producers are treated fairly alongside imports
- Maintaining support from UK Government departments
- Seeking to build upon current carbon leakage policy

### 2. Turning the “problem” of nitrogen emissions into a “solution”

- Providing positive data about reductions in nitrogen use and improvements in nitrogen management and efficiency
- Making the case for continuous improvements
- Working with the industry, Government and Parliamentary Environmental Audit Committee

### 3. Improving the public perception of fertilisers

- Making the case for fertilisers being an essential plant food
- Demonstrating safe and effective fertiliser advice
- Explaining the need for fertiliser to feed the human population



**Jo Gilbertson**  
Head of Sector  
jo.gilbertson@agindustries.org.uk



**Jane Salter**  
Head of Policy - Environment (and Fertilisers)  
jane.salter@agindustries.org.uk

# Seed Team & Key Issues

## Key Issues

### 1. Supporting the seed industry

- Supporting the stewardship of seed treatments and continued use
- Working with EU trade bodies and competent authorities
- Defending certified seed in the erucic acid debate

### 2. Preparing for Brexit

- If a “no-deal” arises ensuring current varieties remain available to UK farmers and growers
- Ensuring UK standard are recognised by the EU to allow export
- Representing sector view to Government department to harness new opportunities

### 3. Novel Plant Breeding Technologies

- Working with partners to liaise with UK Government
- Protecting the position of existing breeding approaches
- Continued involvement at EU to link breeding and trade sector views



**Paul Rooke**  
Head of Seed Sector  
paul.rooke@agindustries.org.uk



**Catherine Barrett**  
Sector Manager  
catherine.barrett@agindustries.org.uk

# AIC Scotland: Key Facts

## Key Issues

### 1. Scottish Agricultural Policy

- Building strong relationships with key Holyrood policy makers to ensure your voice is heard
- A productivity based policy which encourages productive and sustainable agriculture
- Ensuring common frameworks across key policy areas including; feed regulations, marketing standards and plant breeding policy

### 2. Climate Change

- Making the case for the benefits of sustainable Scottish livestock production
- Highlighting the positive role of AIC members in helping to reduce emissions and help farmers become more efficient
- Working with government to find pragmatic and workable solutions

### 3. Agri-tech

- Making the case for Gene-editing as a green policy
- Maintaining access to plant protection products
- Post Brexit policies which incentivise investment in agri-tech



**Ian Muirhead**  
AIC Scotland Policy Manager  
[ian.muirhead@agindustries.org.uk](mailto:ian.muirhead@agindustries.org.uk)

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